

ULI Japan Spring Conference 2025

Theme: In a World of Increasing Opportunities Will Japan Continue to be an Investment Haven

Thursday, May 15, 2025, 12:00-19:30

Venue: Marunouchi Building Hall & Conference

12:00 - 12:30 **Doors Open/Registration**



Ms. Migiwa Yamamoto
Chief Sustainability Evangelist
GOYOH

12:30 - 13:00 **Lunch Presentation**



Mr. Mark Seeger
Founder & Chief Strategy Officer
Glydways

13:00 - 13:10 **Break**

13:10 - 13:20 **Opening Remarks**



Mr. Yutaro Yotsuzuka
ULI Japan Council Chair;
Representative Corporate Executive Officer, Executive Vice President
Mitsubishi Estate Co., Ltd

13:20 - 13:55 **Opening Keynote**



Ms. Isabelle Scemama
Global Head, Alts
AXA IM Alts

13:55 - 14:15 **Coffee Break**

14:15 - 15:00 **Keynote: Monetary Policy and the Real Estate Market**



Mr. Masaaki Shirakawa
External Director
Mitsubishi Estate Co., Ltd.

15:00 - 16:00 **Panel1: Office Leasing: Hidden behind the numbers lies a story**



Mr. Ken Aoyama
CEO
Samurai Capital Inc.



Ms. Ai Nakagawa
Director
Colliers International Japan KK



Mr. Fred Takahashi
Executive Director
CBRE K.K.



Mr. Hiroshi Okubo
Research Advisor (Japan / APAC)
CBRE K.K.



Ms. Theresa Sheils
Co-Regional Managing Principal
Gensler

16:00 - 16:15 **Coffee Break**

16:15 - 17:00 **Panel 2: The PE Case for Real Estate Investment: Valuing and Positioning Real Estate in the PE Strategy**



Mr. Shai Greenberg

Head of International Capital
Japan Capital Markets
JLL



Mr. Eiji Yatagawa

Partner and Head of Japan Private Equity
KKR Japan Limited



Mr. Joseph Raymond Gagnon

Partners
Rava Partners

17:00 - 17:15 **Break**

17:15 - 17:55 **Closing Keynote: Japan's Real Estate Market in a Volatile World — What Equity Markets Reveal**



Mr. Junichi Tazawa

Equity Research Department Senior Analyst
SMBC Nikko Securities Inc

17:55 - 18:00 **Closing Remarks**



Adam Donahue

ULI Japan Vice Chair
Head of Custom Accounts, Asia Pacific
LaSalle Investment Management

18:00 - 19:30 **Networking Session**
