

11:15 - 11:45 Doors Open/Registration**Mr. Rory Gale**

Senior Associate, Institutional Investment
Savills Japan Co., Ltd.

11:45 - 12:00 Opening Remarks**Mr. Yutaro Yotsuzuka**

ULI Japan Council Chair;
Representative Corporate Executive Officer, Executive Vice President
Mitsubishi Estate Co., Ltd

12:00 - 12:30 Opening Keynote: Latest Economic Trends Impacting the Market and Real Estate**Mr. Chiwoong Lee**

Principal Global Economist
Morgan Stanley MUFG Securities Co., Ltd.

12:30 - 13:00 Residential Segment: Market specialists and facilitator will analyze the coming year for this segment.**Mr. Andy Hufurt**

Managing Director, Capital Markets
Savills Japan Co., Ltd.

**Mr. Akira Kosugi**

Managing Director
Greystar Asia Pacific

**Mr. Chedli Boujellabia**

Founder, CEO and Managing Partner
Alyssa Partners.

13:00 - 13:30 Retail Segment: Market specialists and facilitator will analyze the coming year for this segment.**Mr. Theodore Knipfing**

Founder & Managing Partner
Plus Curiosity

**Mr. Taku Yamaumi**

Partner, Head of Japan
L Catterton Real Estate

**Mr. Shuichiro Ichimura**

Director, Global Head of Real Estate
Deckers Outdoor Corporation

**Mr. Atsushi Miura**

Managing Director
The Blackstone Group Japan K.K.

13:30 - 13:45 Coffee Break**13:45 - 14:15 Logistics Segment: Market specialists and facilitator will analyze the coming year for this segment.****Mr. Takayuki Fukui**

Logistics Properties Business Division,
Logistics Properties Leasing and Marketing Department
Mitsui Fudosan Co., Ltd.

**Mr. Tetsuya Fujita**

Managing Director, Country Manager - Japan
CBRE Investment Management Japan K.K.

**Mr. Yosuke Fujioka**

Managing Director
GLP Japan Inc.

14:15 - 14:45 **Office Segment:** Market specialists and facilitator will analyze the coming year for this segment.



Mr. Masahiro Tanikawa

Executive Director & Head Capital Advisory
Colliers International Japan KK



Mr. Noriyasu Hirano

General Manager
Sales Promotion Department, Office Business Division
Mori Building Co., Ltd.



Mr. Khoo Seow Fong

Managing Director Deputy Head, Real Estate
GIC (Japan) K.K.

14:45 - 15:00 **Coffee Break**

15:00 - 15:30 **Hotel Segment:**



Mr. Tom Sawayanagi

Representative Director
Brain Picks Incorporated
Specially-Appointed Professor,
College of Tourism, Rikkyo University



Mr. Yoshihiko Hayafuji

Head of Japan
AXA IM Real Assets, Japan



Mr. Abhijay Sandilya

Managing Director - Japan & Micronesia
IHG® Hotels & Resorts
Chief Executive Officer
IHG ANA Hotels Group

15:30 - 16:00 **Data Centers Segment:** Market specialists and facilitator will analyze the coming year for this segment.



Mr. Ron Gormley

Director
Data Center Advisory Team
Cushman & Wakefield K.K.



Mr. Katsuhisa Suzuki

President and CEO
IDC Frontier Inc.
Vice President Digital Infrastructure
Development Division Head
SoftBank Corp.



Mr. Keita Gunji

Country Head Of Japan
NEXTDC K.K.

16:00 - 16:15 **Break**

16:15 - 17:00 **Flow of Japanese Capital to Overseas**



Mr. Jun Muto

SENIOR MANAGING DIRECTOR, DIRECT OFFICER
Hines



Mr. Satoshi Suzuki

Manager, Business Development and Non-Asset Business
Overseas Development Division
Overseas Business Headquarters
Hankyu Hanshin Properties Corp.



Mr. Seita Kisanuki

President and Representative Director
Sumitomo Forestry Asset Management Co., Ltd
General Manager, Global Construction and Real Estate Division
Sumitomo Forestry Co., Ltd



Mr. Takeshi Ando

Founder & Managing Director
AMBIT Inc.

17:00 - 17:30 **Closing Keynote:** Capital, Collaboration, and Growth: Unlocking Opportunities in Japan and APAC



Mr. Jon Tanaka

Head of Asia Pacific & Co-Head of Japan
Hines

17:30 - 17:45 **Closing Remarks**



Adam Donahue

ULI Japan Vice Chair
Head of Custom Accounts, Asia Pacific
LaSalle Investment Management

18:00 - 20:00 **Networking Session**
